

Message Text

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17

ACTION AF-06

INFO OCT-01 ISO-00 AID-05 CIAE-00 EB-07 FRB-03 INR-07

NSAE-00 TRSE-00 XMB-02 OPIC-03 SP-02 CIEP-01 LAB-04

SIL-01 OMB-01 NSC-05 SS-15 STR-01 CEA-01 L-02 /067 W

----- 027679

R 121400Z MAR 75

FM AMEMBASSY KIGALI

TO AMEMBASSY NAIROBI

AMEMBASSY ADDIS ABABA

AMEMBASSY BLANTYRE

AMEMBASSY DAR ES SALAAM

AMEMBASSY KINSHASA

AMEMBASSY LUSAKA

INFO SECSTATE WASHDC 3417

USDOC WASHDC

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ALSO FOR AID MISSIONS

E.O. 11652: N/A

TAGS: EIND

SUBJECT: POSSIBLE RWANDAN OPPORTUNITY FOR AMERICAN ROAD
CONTRACTORS

1. KEY RWANDAN OFFICIALS HAVE EXPRESSED INTEREST IN AMERICAN ROAD CONTRACTORS COMPETING FOR BIDS ON RWANDAN ROAD CONSTRUCTION PROJECTS. COMPETITION LIMITED AT PRESENT TO ONLY TWO CONTRACTORS. GOR OFFICIALS WOULD WELCOME ADDITIONAL PRICE COMPETITION AND BELIEVE PRESENT AND FUTURE WORK LOAD MORE THAN PRESENT CONTRACTORS CAN ABSORB WITHOUT UNACCEPTABLE LEAD TIMES.

2. CURRENT AND PLANNED FOREIGN-ASSISTED ROAD CONSTRUCTION IN RWANDA THROUGH 1977 COMPRISES 10 PROJECTS TOTALING ABOUT 830 KMS RPT KMS UNDER ANTICIPATED IBRD (IDA), FRG,
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BELGIAN, SWISS, AFDB AND FED (COMMON MARKET) FINANCING.

THE TENDERS (WITH POSSIBLE EXCEPTION OF FZD) WILL BE UNTIED. OF THE 830 KMS, ABOUT 169 KMS ARE CURRENTLY EITHER UNDER CONSTRUCTION OR HAVE TENDERS LET AT A COST OF \$25 MILLION, 253 KMS ARE UNDERGOING FEASIBILITY STUDY/ENGINEERING DESIGN AND 408 KMS ARE BEING PLANNED. FOR AN AMERICAN FIRM TO BE COMPETITIVE ON THIS SERIES OF PIECE-MEAL PROJECTS, EMB BELIEVES IT WOULD HAVE TO BE ALREADY ESTABLISHED IN EAST OR CENTRAL AFRICA AND ABLE TO TRANSPORT EQUIPMENT AND PERSONNEL BY ROAD TO RWANDA.

3. ACTION REQUESTED: INDICATION WHETHER ANY REPUTABLE AMERICAN CONTRACTOR FIRMS WOULD BE SUFFICIENTLY INTERESTED IN RWANDAN ROAD PROJECTS TO VISIT KIGALI AND EXPLORE POSSIBILITIES.

4. DECLASSIFY UPON RECEIPT. FRITTS

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
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Current Classification: UNCLASSIFIED
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Control Number: n/a
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Draft Date: 12 MAR 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: KelleyW0
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
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Film Number: D750087-0927
From: KIGALI
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1975/newtext/t19750359/aaaacavz.tel
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Margaret P. Grafeld
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05 JUL 2006

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To: NAIROBI
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